

# The Complete Guide to Getting a Grant: How to Turn Your Ideas Into Dollars

Laurie Blum

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"Armed with this invaluable book and a bit of perseverance, you will be well on your way to tapping into available sources." --Joan Hamburg

Laurie Blum knows everything there is to know about the five billion dollars in grant monies available to finance a wide array of ideas and projects. With clear explanations and proven strategies for success, her indispensable guide will help you develop a game plan to get the grant you need. Here's where you'll find complete details on:

- \* Shaping your idea to attract funding.
- \* Preparing your funding campaign--from research and organization to budgeting and marketing.
- \* Finding the right resource--building a prospect list, using basic references, and keeping data sheets.
- \* Writing your proposal.
- \* Following up on responses--what to do if you receive a grant and what steps to take if your request is turned down.



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